

November 28, 2016



Peter Bassett
President
Energy Performance Services Inc.
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Subject: **Letter of Reference**

To Whom It May Concern:

Energy Performance Services has been a critical team member for our Strategic Energy Management (SEM) pilot program. Our SEM pilot program is delivering strategic energy management to thirty large industrial customers in the state of Wisconsin, of which EPS has directly assisted with fourteen.

Energy Management Information Systems are a key component to successful strategic energy management. EPS provided a mature, turn-key EMIS assessment and implementation approach that was able to immediately provide value to our customers. EPS also assisted in designing our process for capturing and validation savings as a result of our SEM program.

EPS has also provided leadership to the 14 companies in implementing structured energy management systems that create a continuous improvement framework for driving energy performance improvement. EPS has been flexible in guiding industrial companies to establish a basic energy management system compliant with the SEM Minimum Elements as well in guiding participants to the ISO 50000 certification-ready and for some to full ISO 50001 certification.

In addition, Peter Bassett and his team have strong project management skills that made for a seamless incorporation of the EPS staff in to our program and processes.

We have learned a lot working with EPS and I feel that EPS would bring unrivaled value to any team hoping to deliver professional, high-quality, EMIS services to their customers.

Sincerely,

Nate Altfeather
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